



PSM/CTC/1/01(005) VOL.1

2nd September, 2020

Dear Bidders,

RE: ADDENDUM NO. 2

TENDER NO. KPA/005/2020-21/ADM – PROVISION OF COMMUTER BUS SERVICES FOR NAIROBI ICD AND NAIVASHA ICD.

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Pursuant to clause 2.4.1 of the tender document, the Authority issues the following information on the tender: -

DETAILED TECHNICAL EVALUATION CRITERIA

(i). Detailed technical evaluation based on the below requirements: -

(a). Experience of the tenderer in offering transport services similar to the one envisaged in this tender; minimum three (3) years' experience – tenderers shall attach as evidence Copies of contract documents, agreements, service orders etc for each year of reference; and names of contact persons **(35 marks)**. Where Marks are distributed as follows: -

- Evidence of offering transport services similar to the one envisaged in this tender; minimum three (3) years' experience. Proof of evidence of experience shall be awarded 10 marks for each year. Total marks for 3 years shall be **(30 marks)**.
- Names of contact persons **(5marks)**.

(b). Organization structure and Certified copies of valid academic certificates and CVs of at least one key personnel with a minimum qualification of relevant Diploma in related studies and a minimum of 3 years' experience **(15 marks)**. Where Marks are distributed as follows: -

- Organization structure **(5Marks)**.
- Certified copies of valid academic certificates and CVs of at least one key personnel with a minimum qualification of relevant Diploma in related studies **(7Marks)**.
- A minimum of 3 years' experience **(3Marks)**.

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(c). Evidence of the office and garage where the maintenance schedules are carried out i.e. lease/service agreements, ownership etc. **(15 marks).**

- Physical proof of office **(5 marks).**
- Physical proof of garage **(5 marks).**
- Documentary proof of ownership or lease of office and garage **(5 marks).**

(d). Method of Work Statement- **(15 marks).**

- Response to our Schedule of Work **(6 marks).**
- Safety Precautions **(6 marks).**
- Other relevant information **(3 marks).**

(e). Audited Accounts for the last three years 2016, 2017 and 2018 or 2017, 2018 and 2019 **(20 marks): -**

(i) Liquidity Ratios

- $CA/CL \geq 2$ (7 marks)
- $CA/CL \geq 1$ (5 marks)
- $CA/CL < 0.5$ (2 marks)

(ii) Gearing Ratios (GR)

- $GR \leq 25\%$ (7 marks)
- $GR 25\% - 50\%$ (5 marks)
- $GR > 50\%$ (2 marks)

(iii) Profitability Ratios

- 10% and above (6 marks)
- 5% - 9% (4 marks)
- Below 5% (2 marks)

All other conditions of tender remain the same.

Yours faithfully,



Aza N. Dzengo
Ag. HEAD OF PROCUREMENT AND SUPPLIES
For: Ag. MANAGING DIRECTOR