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PSM/CTC/1/01 (051) Vol. 1

7th November, 2016

Dear Bidders,

RE: ADDENDUM NO. 1

TENDER NO. KPA/051/2016-17/ME - DESIGN, MANUFACTURE, SUPPLY AND COMMISSIONING OF ONE (1) NEW MULTI - PURPOSE BOAT

Pursuant to clause 10.1 of the above tender document, the Authority hereby issues the following Addendum:

Response to queries:

Question 1: In the tender datasheet ITT clause number 3.1 the following is stated: *"Tender is open to Tug Boat manufacturers only - Joint Venture is not applicable"* We find that limiting the competition to only tug boat manufacturers and further not allowing for joint ventures to submit bid limits the free and fair competition for this tender. We hence kindly as you to confirm that the tender can be open to manufacturers or their duly authorized agent/representatives (by manufacturers' authorization) as well as remove the statement that joint ventures shall not be applicable.

Answer: The tender is open to manufacturers/shipbuilders only. Joint Venture is not applicable in this tender.

Question 2: In the tender datasheet ITT clause 12.1 (g) under point xii sub point e. for envelope A the following is stated: *"Tug to be of Robert Allan Design or from a re-known Ships designer with a proven record for designs. Evidence to be produced to confirm this requirement (Mandatory)"* Further under point xvii the following is stated: *"The tenderer shall provide evidence of being a shipyard with in house design, research and development. Written proof to be provided that the vessel in this tender is designed by the tenderer and built on the shipyard fully owned by the tenderer. The ship designer should be identified in the submission"*

The above two requirements are contradicting. Please clarify accordingly, a tenderer cannot both prove that the design is Robert Allan design or from other reknown ship designer, while at the same time there is a requirement that the vessel in the tender (i.e. the tug boat) must be designed by the tenderer?

Answer: The ITT clause 12.1 to remain as indicated; Tug to be of Robert Allan Design.....The in house design compliments the clause i.e. The design should be of Robert Allan or from renowned ships designer which is should be the leading factor.

The statement "The tenderer shall provide evidence of being a shipyard with in house design, research and development. Written proof to be provided

that the vessel in this tender is designed by the tenderer and built on the shipyard fully owned by the tenderer. The ship designer should be identified in the submission” has been amended to read as follows:

“The tenderer shall provide evidence of being a shipyard with in house design, research and development. Written proof to be provided that the vessel in this tender is designed by Robert Allan Design or from a re-known Ships designer with a proven record for designs and built on the shipyard fully owned by the tenderer. The ship designer should be identified in the submission”

Question 3: In the tender datasheet ITT clause 29. Technical evaluation under item 6 there is a requirement for annual turnover of >50 million USD to score the score for annual turnover. We feel this required turnover is unrealistic considering the estimated contract value. We hence kindly request this amount to be lowered significantly.

Answer: The requirement remains as provided in the tender document.

Question 4: Please advise if a company that are at the time of submittal of tender is listed on the World Bank Listing of Ineligible Firms & Individuals (<http://pubdocs.worldbank.org/en/387181466627871302/World-Bank-Notes-on-Debarred-Firms-and-Individuals.pdf>) and hence have been sanctioned by the World Bank for fraud and corruption are eligible to tender for this tender?

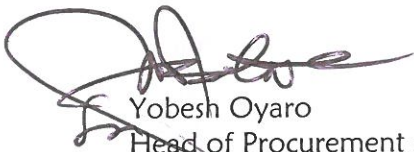
Answer: The tender document has provided a form ‘Declaration Form’ to declare that a firm has not been debarred from participating in public procurement. This tender follows provisions of the Public Procurement & Asset Disposal Act, 2015.

Question 5: In order to have time to prepare our proposal, which we can only start on your reply and confirmations as per above, we kindly ask you to extend the deadline so that allowing a minimum of 28 days until the deadline from receipt of your clarifications accordingly

Answer: The closing date has been extended to 29th November, 2016.

All other conditions remain the same.

Yours faithfully,



Yobesh Oyaro
Head of Procurement and Supplies
FOR: MANAGING DIRECTOR